



# Business Co-Operation Profiles

## May 2009

### General Information

Profile ID	20090529040
Summary	Portuguese company specialized in Textile Representation is offering trade intermediary services.
Creation Date	29/05/2009
Last Update	03/06/2009
Expiration Date	03/06/2010
Full description : (Specification of co-operation request / offer)	Portuguese company specialized in textile Representation mainly in the textile area but also on the footwear, is looking for partners offering as an Intermediary, agent, representative, distributor. The company provides their clients a partnership on the production of their products being them clothing or footwear.

## General Information

Profile ID	20090529038
Summary	A Bulgarian company, producer of milk products is looking for commercial cooperation.
Creation Date	29/05/2009
Last Update	23/06/2009
Expiration Date	23/06/2010
Full description (Specification of co-operation request / offer)	: A Bulgarian company, producer of milk products is looking for commercial cooperation - distributors, representatives, wholesale traders.

## General Information

Profile ID	20090529032
Summary	A Turkish Company that produces extra virgin olive oil is looking for commercial partnerships and trade intermediaries in European Union Countries and in the USA.
Creation Date	29/05/2009
Last Update	08/07/2009
Expiration Date	08/07/2010
Full description (Specification of co-operation request / offer)	: A Turkish Company, which is a boutique producer of exclusive extra virgin olive oil with eco-friendly production process, is looking for commercial partnerships and trade intermediaries. The Company only sells the olive oil that is produced in their factory from hand-picked olives. There is a flexible and order based production system that has capacity of 150 tons per day. The production system is two-phased and environment-friendly and does not produce olive-mill wastewater. Olives are extracted by cold press at 27C within the 24 hours of harvest. Stocks are kept in the chrome tanks with nitrogen gas at 15C in order to

protect the product from deterioration. Italian style packaging is used. Private labeling is also possible for the company.

## General Information

Profile ID 20090529030

Summary Established Scottish SME offers signage services to potential partner who may wish to expand product line to offer this service. Potential partner may work in this field but does not offer all services, for example partner may produce, but not design all signs.

Creation Date 29/05/2009

Last Update 08/06/2009

Expiration Date 08/06/2010

Full description : Established Scottish SME offers signage services to potential partner who may wish to expand product line to offer this service. Potential partner may work in this field but does not offer all services, for example partner may produce, but not design all signs. Whether it's banners, building signs, vehicle graphics, or signs for your windows, walls, doors or floors this Scottish SME can provide it all. Scottish company uses the very latest computer-aided sign making systems and techniques to design and create high-impact, cost effective signs. The company offers complete project management, from estimate through to installation. \*Scottish company can help identify client's needs, providing reliable, personal service and expert consultation. \*Many signs and graphics can be produced in less than 24 hours. \*Digital capabilities ensure easy conversion of files, resulting in precise accuracy when reproducing artwork, \*Wide variety of sign materials in dozens of colours and finishes.

## General Information

Profile ID 20090529029

Summary A Bulgarian company, dealing with anti-fire equipment, fire-alarm equipment and emergency alarm systems is looking for commercial cooperation.

Creation Date 29/05/2009

Last Update 23/06/2009

Expiration Date 23/06/2010

Full description : A Bulgarian company, dealing with anti-fire equipment (Specification of co-operation request / offer) (fire-extinguishers), fire-alarm equipment and emergency alarm systems is looking for commercial cooperation. The company would like to establish contacts with producers and traders of anti-fire equipment and emergency alarm systems in order to be a distributor of their products on the Bulgarian market.

#### General Information

Profile ID 20090529025

Summary An Irish expert in online Health and Safety training courses is looking for distributors or partners who would like to become agents for the sale of their online learning centre products.

Creation Date 29/05/2009

Last Update 22/06/2009

Expiration Date 22/06/2010

Full description : The Irish company are looking to source distributors or (Specification of co-operation request / offer) partners for the Learning Centre. Some points to consider: - As an online product, The Learning Centre is highly profitable; - Income is renewable each year; - The Learning Centre can be re-branded or customised (eg. for company induction courses) An online demo is available on demand.

#### General Information

Profile ID 20090529024

Summary Portuguese company specialized in production of olives and preserved vegetables, is looking for a distributor/agent for their products.

Creation Date 29/05/2009

Last Update 03/06/2009

Expiration Date 03/06/2010

Full description : Portuguese company working in the area of production (Specification of co-operation request / offer) of Olives, Preserved Vegetables, Lupin Beans, Red Peppers, Vegetables in Vinegar, Culinary Condiments, Delicatessen Products, is looking for distributors or representative companies for their range of products.

#### General Information

Profile ID 20090529014

Summary Established Scottish SME, specialising in the installation of Point of Purchase (POP), and Point of Sale (POS) equipment requires trade partners in Europe. Scottish company is keen to establish relationships with POP/POS design houses and manufacturers. Scottish company is offering its services as an agent, specialising in installation services within the UK

Creation Date 29/05/2009

Last Update 05/06/2009

Expiration Date 05/06/2010

Full description : Established Scottish SME, specialising in the installation of (Specification of co-operation request / offer) Point of Purchase (POP), and Point of Sale (POS) equipment requires trade partners in Europe. Scottish company is keen to establish relationships with POP/POS design houses and manufacturers. Scottish company is offering its services as an agent, specialising in installation services within the UK. Scottish company delivers large-scale tactical rollouts of POP equipment. Its nationwide teams consist of fully trained, professional POP/POS installers committed to ensuring their clients have their equipment installed in a timely and skilled manner and to the highest standards. This is proven by Scottish

company's long-term relationships with the leading impulse brands. Client list includes Gallaher Ltd (the international tobacco manufacturing and wholesale company), Wella (the UK hair care products manufacturer). Installation services include: - Pre-planning - Dedicated project management and planning - Scheduling of sites - Arranging and conducting trial sites and site surveys - Bespoke training of installation teams and preparation of brief - Installation of new POP - Removal of old equipment (relocated or discarded) - Proof of delivery including digital photographs of the installations - National quality control of sites - Real-time reporting - A non-outsourcing policy Staff use FRS handheld technology ensuring that every job is monitored directly by each client, and giving the customer immediate access to a working program schedule. This allows the client to view photographs, see job work sheets and have knowledge of each piece of work as it closes. This interactive expertise provides instant information 24/7. All installation teams undertake new training programs for each new client, supported by management supervisory checks, to ensure continuity of high standards nationally. Typical examples of display equipment installation include: - Category fixture displays - Counter display units - Freestanding display stands - Gondola ends - Indoor and outdoor signage (floor mounted to wall mounted) - Interactive display units - Permanent in-store displays - Semi-permanent shippers - Dump bins

Profile ID 20090529006

Summary An Italian company manufacturing dry ice blasting machines and equipments for technical cleaning is looking for companies interested in distributing its products.

Creation Date 29/05/2009

Last Update 05/06/2009

Expiration Date 05/06/2010

Full description : Italian company manufacturing dry ice blasting (Specification of co-operation request / offer) machines and equipments for technical cleaning (with the dry ice blasting system) is looking for companies interested in distributing its products. The machines are modular and very innovative. The company can design prototypes for specific application on request.

#### General Information

Profile ID 20090529005

Summary A Polish company specialized in manufacturing of wide range of waters and non-alcohol beverages is looking for all kinds of trade intermediary services from potential partners in Austria, Czech Republic, Germany, Ireland and the United Kingdom.

Creation Date 29/05/2009

Last Update 29/05/2009

Expiration Date 29/05/2010

Full description : A Polish company specialized in manufacturing of wide (Specification of co-operation request / offer) range of waters and non-alcohol beverages is looking for all kinds of trade intermediary services. The company is seeking wholesalers in Austria, Czech Republic, Germany, Ireland and the United Kingdom interested in cooperation.